



# **RASSAUN SERVICES INC.**

**A Case of Transformation—  
From a Valued Contractor to  
Avetta's Cherished Client**

# OVERVIEW

Rassaun Services Inc. is a specialist contracting enterprise with more than 50 years of rich history in the area of custom fabrication, industrial mechanical, and industrial electrical services. Over the years, the company has demonstrated safety best practices for many of its clients, helping them build and maintain efficient, safe, and secure worksites.



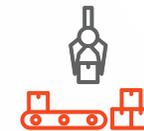
## About Rassaun Services Inc.



Headquarters:  
**Ontario, Canada**



**Domain**  
Contracting



**Services**  
Industrial Mechanical,  
Industrial Electrical,  
Custom Fabrication,  
Press Services



**Legacy**  
50 years

# Business Challenge

Rassaun's services have been widely leveraged by major players in the industrial, mechanical, and electrical domains. Over the years, their legacy and popularity has been a key attraction for many subcontractors looking to work in areas such as custom fabrication, and heavy-duty industrial and mechanical applications.

However, with the growing number of empaneled contractors, Rassaun faced a management challenge. The task of double-checking their credentials, safety and compliance practices, evaluating requisite skills, and managing a huge amount of manual paperwork and documentation associated with onboarding the subcontractors proved to be a cumbersome task. As a result, the management needed to spend significant time in maintaining and accessing data physically, which increased effort and operational cost.

They needed a systematic, structured, and comprehensive worker management program that would help them monitor and manage their subcontractor base. This is where Avetta stepped in with the Contractor Upgrade Program (CUP), which upgrades suppliers to clients and provides them access to the Avetta Connect platform and all the benefits therein.



The largest factor in choosing Avetta for our supplier safety program was how easy the platform is to use. It simplifies our relationship with suppliers and gives us greater tracking ability, all in one platform.

*Jason Topp, Health and Safety Coordinator, Rassaun Services Inc.*

# Solutions Delivered

Rassaun was already a part of the Avetta program as a supplier. The familiarity of the platform and a comprehensive market research exercise were key drivers in their decision to partner with Avetta. With the Avetta platform, they successfully upgraded themselves in February 2020 through the CUP.

With the CUP program, Rassaun, of course, gained access to the Avetta Connect platform. This helped them seamlessly review suppliers and upload crucial data on the platform, that is accessible to all irrespective of place or device, in no time. Avetta's contractor management program entailing prequalification and worker management solutions, backed by a strong cloud-based platform in Connect, was the go-to option for Rassaun after having evaluated several platforms, which were pricey and not as user-friendly.

As a result, the process of subcontractor onboarding and management became simpler, and the arduous task of going through huge piles of contractor documents, and maintaining them physically, was completely eliminated.

With the Avetta Connect platform, Rassaun expects a 75% reduction in time spent managing about 16 subcontractors. While they spent around 120 hours in a year managing all subcontractors, they expect to spend only around 32 hours every year for all subcontractors when using the platform.

This will help them focus more on priority business areas such as new client acquisitions, operation scaling, and training, among others, which will improve the company's performance on two key aspects of the business— cost savings and revenue generation.



The Avetta Connect platform is extremely easy to use. We are able to quickly navigate and complete required tasks to ensure continued work.

*Jason Topp, Health and Safety Coordinator, Rassaun Services Inc.*

# Benefits Experienced



75% reduction in time spent  
in supplier management



Operational cost reduction



Easy access to historical  
contractor data



Paperless documentation of  
critical contractor data





## About Avetta

Avetta connects leading global organizations with more than 95,000 qualified suppliers, contractors, and vendors across 100+ countries. We support the sustainable growth of supply chains through our trusted contractor prequalification, supplier audits, insurance monitoring, robust analytics and more. With real results in helping companies reduce TRIR, our highly configurable solutions elevate safety and sustainability in workplaces around the world—helping workers get home to their families each night.

© 2020 Avetta, LLC

Let's connect at [avetta.com](https://www.avetta.com)