

The background of the slide is a warm, orange-toned image. It shows a person's hands writing on a laptop keyboard with a pen. Overlaid on this image is a semi-transparent bar chart with several bars of varying heights. The overall aesthetic is professional and data-oriented.

## The Positive Impact of a Custom-Built Benefits Plan Through Gallagher

# OVERVIEW

Avetta is invested in providing value to its ever-growing supplier base through the Avetta Marketplace. Through strategic partnerships Avetta suppliers realize savings in areas that include PPE, safety-related services, and insurance. A key insurance partner for Avetta's Canadian members is Gallagher Insurance, who custom-built the Avetta Supplier Group Benefits Association Program. This program provides a myriad of benefits and cost savings not available on the open market. The program, built for Avetta members has also been adopted by Avetta as the new benefits program for all Avetta's Canadian employees.



## About Avetta's Canadian Office



### Domain

Supply Chain Risk Management



### Services

Supplier Prequalification  
Insurance Monitoring  
Safety Audits  
Worker Management



### Employees

12

# Business Challenge

While the Avetta Marketplace launched in the United States in 2019, expansion into Canada has been a key focus of 2020. Finding an insurance broker to provide value to Canadian suppliers has been of paramount focus, which resulted in a partnership with Gallagher. However, to fully deliver value, the program needed to provide benefits and a price not available on the open market. The resulting custom-built program was adopted and implemented for Avetta Canadian employees and has been made available to all Avetta members in Canada.

Avetta's Canadian office has 12 employees eligible for employee benefits. The previous benefits program provided good coverage, solid benefits, and a competitive price. Despite this, some benefits were still unavailable, including orthodontic coverage, critical illness coverage, and virtual health.



## Avetta Marketplace

Expanding into Canada—key focus of 2020



## Insurance Provider

Finding a broker to help provide value to suppliers in the region



## Access for Avetta Canada

Proving benefits and price not found on the open market



# Solutions Delivered

Canadian Medicare, a publicly funded health-care system which provides equitable access to doctors and hospital services is a universal system for all Canadians. However, many businesses realize the advantage of offering more robust benefits to employees. Through the Avetta Supplier Group Benefits Association Program, Avetta employees and Avetta members in Canada can access this unique program.

By switching to this program Avetta saw a savings of 10% while expanding the benefits offered. On the following page is a side by side comparison of Avetta's previous benefits program and the Avetta Supplier Group Benefits Association Program.



I really appreciate having Gallagher insurance because even though basic health insurance is covered for all Canadians, private clinics, preventive care like chiropractors, and brand name drugs are not covered. With Gallagher, I am able to be proactive about my health and well-being and receive the best care and medication available.

*Nicole Brackett,  
Regional Manager,  
Canada*



# By the Numbers

Avetta's Previous Benefits Program	VS	Avetta Supplier Group Benefits Association Program
annual earnings <b>1x</b> non-evidence max <b>\$150,000</b> overall max <b>\$150,000</b>	Life & Accidental Death and Dismemberment	<b>2x</b> annual earnings <b>\$150,000</b> non-evidence <b>\$150,000</b> overall max
spouse <b>\$10,000</b> child <b>\$5,000</b>	Dependent Life Insurance	<b>\$15,000</b> spouse <b>\$7,500</b> child
deductible <b>\$10</b> per prescription	Prescription Deductible	no deductible
no coverage	Orthodontic Coverage	<b>50%</b> coverage with <b>\$250,000</b> lifetime max
max <b>\$1,500</b>	Dental Plan	<b>\$2,000</b> max

## Benefits



10% savings for the  
benefits program



3 additional benefits  
added



Choice and access to the  
best care and medications



No deductible for  
prescription medication



## About Avetta

Avetta connects leading global organizations with more than 95,000 qualified suppliers, contractors, and vendors across 100+ countries. We support the sustainable growth of supply chains through our trusted contractor prequalification, supplier audits, insurance monitoring, robust analytics and more. With real results in helping companies reduce TRIR, our highly configurable solutions elevate safety and sustainability in workplaces around the world—helping workers get home to their families each night.

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